

# IBC Roofing is Dedicated to Quality and Community

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Photos by Morgan Lee Photography

IBC Roofing has been dedicated to serving the greater Richmond area with a commitment to both quality and community support. With a focus on working alongside insurance companies, IBC Roofing eases the process of roof replacement, providing homeowners with vital services that bring financial relief, improved safety, and a renewed sense of pride in their homes. Through facilitating roof replacements via insurance claims, IBC Roofing aims to help local residents restore their homes with minimal out-of-pocket costs, making it easier for families to manage what can be a significant expense.

Jed and Rachel Snead, the husband-and-wife team behind the Richmond franchise of IBC Roofing, bring a deeply personal commitment to the business. Their dear friends began IBC's journey over two years ago in Wilmington, NC, following the widespread devastation caused by Hurricane Florence. Witnessing the positive impact the company had in supporting homeowners through their insurance claims in Wilmington inspired Jed and Rachel to bring IBC Roofing to their hometown in Richmond. "Our goal," Jed shares, "is to simplify the insurance claims process for local residents, making it as hassle-free as possible." They're inspired by the idea that their business can make a real difference for homeowners, helping them return their homes to safe and comfortable spaces without bearing the brunt of the cost alone.

IBC Roofing believes in building with integrity and honesty—values that guide every aspect of their work. "Integrity is our biggest value," Jed says. "As a family and a business, we do what we say we will do." IBC Roofing prides itself on being a company that people can trust, approaching each project with care and a commitment to quality. The team strives to act responsibly, whether it's ensuring that each roof contributes to the overall appearance of the neighborhood or using energy-efficient materials that lower homeowners' energy costs.

Jed's biggest inspiration comes from his family and the satisfaction of helping homeowners through what is often a stressful time. "Knowing that I can make a positive impact in their lives by easing the financial burden of roof replacement is incredibly rewarding,"



he says. Jed and Rachel's son, Zac, also plays an important role in the company by capturing drone footage of the roofing process for insurance companies, a unique touch that highlights their commitment to quality and transparency. Their daughters, Cora (5), and twins Nina and Grace (3), remind them daily of the values of hard work and community connection that IBC Roofing is built upon.

The Snead family is truly grateful for the support of their Chesterfield community. "As dedicated members of this community, we want to take a moment to express our gratitude for your trust," Jed shares. "It's a privilege to help our community thrive, and we are always here if you need assistance or have questions about roofing or insurance."

With every project, IBC Roofing strives to deliver more than just a roof—they aim to bring peace of mind, safety, and lasting value to the community. ●



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Rachel Snead

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